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TOWN & COUNTRY HAMPTONS 6 YEAR HISTORY HOME SALES REPORT

In 2005 **TOWN & COUNTRY** published the first of a series of multiple year Home Sales Reports.

In the last report of 2010, we witnessed the best and the worst of sales activity. 2009 saw only 1,094 homes closed title, the least since I have been reporting on market activity. Conversely, 2005 hit the high watermark with 2,544 home sales. **Total Home Sales Volume**, which is driven directly by the high end, had its best performance in 2007 with over \$3.8 billion changing hands. That was then, this is now.

Fast forward to this 6 year study, and clearly 2005 remains the high water mark for the **Number of Home Sales**. The **Total Home Sales Volume** ran a 7 year cycle with 2014 closing nearly \$4.7 billion, while 2007 saw just over \$3.8 billion sold.

One notable, and interesting statistic, is that for the past 10 years the **Median Home Sales Price** bounced around the +/- \$900,000 range with a low of \$849,500 in 2005 and a high of \$999,000 in 2007, followed closely by 2015 at \$997,500. This statistic is much lower than market examples in many locations.

Evaluating the 12 individual markets monitored by **TOWN & COUNTRY** and you will see that these individual markets move independently in many ways, yet yield a definitive trend reflective of the health and stability of the overall economy, but mostly the equity markets.

To view all reports visit TownAndCountryHamptons.com/Reports.

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*Source: The Long Island Real Estate Report

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Hamptons 6 Year History

Sag Harbor Area

(Includes Noyack and North Haven)

Year	# of Home Sales	Total Home Sales Volume	Median Home Sales Price	# Sales Under 500K	# Sales \$500K to \$999K	# Sales \$1M to 1.99M	# Sales \$2M to \$3.49M	# Sales \$3.5M to 4.99M	# Sales \$5M to 9.99M	# Sales \$10M to 19.99M	# Sales \$20M+
2015	146	188,131,326	935,000	13	74	42	12	3	1	1	-
2014	152	278,746,744	1,052,500	19	55	36	27	6	7	1	1
2013	135	189,001,551	860,000	21	61	31	11	6	4	1	-
2012	115	162,666,509	880,000	17	46	26	23	1	1	1	-
2011	93	160,521,323	875,000	18	35	20	12	5	2	-	1
2010	88	116,536,780	872,500	23	28	15	20	1	-	1	-

Sag Harbor Village

Year	# of Home Sales	Total Home Sales Volume	Median Home Sales Price	# Sales Under 500K	# Sales \$500K to \$999K	# Sales \$1M to 1.99M	# Sales \$2M to \$3.49M	# Sales \$3.5M to 4.99M	# Sales \$5M to 9.99M	# Sales \$10M to 19.99M	# Sales \$20M+
2015	78	139,666,047	1,201,000	5	26	26	11	8	1	1	-
2014	87	138,612,769	1,195,000	3	36	26	17	3	2	-	-
2013	96	119,936,031	968,750	14	39	31	7	5	-	-	-
2012	65	78,490,400	907,000	7	29	21	7	1	-	-	-
2011	50	54,050,277	786,250	10	19	16	4	-	1	-	-
2010	52	80,068,500	960,000	8	21	9	12	-	1	1	-

Shelter Island

Year	# of Home Sales	Total Home Sales Volume	Median Home Sales Price	# Sales Under 500K	# Sales \$500K to \$999K	# Sales \$1M to 1.99M	# Sales \$2M to \$3.49M	# Sales \$3.5M to 4.99M	# Sales \$5M to 9.99M	# Sales \$10M to 19.99M	# Sales \$20M+
2015	78	84,166,965	775,000	12	44	10	12	-	-	-	-
2014	74	116,461,125	824,500	14	29	16	7	3	5	-	-
2013	83	89,075,991	725,000	20	37	14	9	2	1	-	-
2012	78	93,265,314	621,250	23	28	16	7	3	1	-	-
2011	65	58,790,499	710,000	17	34	8	5	1	-	-	-
2010	64	76,507,651	885,000	10	27	17	9	-	1	-	-

Southampton Area

(Includes North Sea)

Year	# of Home Sales	Total Home Sales Volume	Median Home Sales Price	# Sales Under 500K	# Sales \$500K to \$999K	# Sales \$1M to 1.99M	# Sales \$2M to \$3.49M	# Sales \$3.5M to 4.99M	# Sales \$5M to 9.99M	# Sales \$10M to 19.99M	# Sales \$20M+
2015	232	295,249,439	822,500	34	109	54	24	5	5	1	-
2014	218	309,259,799	800,000	40	100	47	21	3	5	1	1
2013	215	246,105,873	770,000	45	91	54	19	3	2	1	-
2012	166	181,148,506	733,150	43	70	34	13	3	2	1	-
2011	144	171,284,807	735,750	33	57	34	16	2	1	-	1
2010	158	173,882,286	888,750	26	69	43	19	-	1	-	-

Southampton Village

Year	# of Home Sales	Total Home Sales Volume	Median Home Sales Price	# Sales Under 500K	# Sales \$500K to \$999K	# Sales \$1M to 1.99M	# Sales \$2M to \$3.49M	# Sales \$3.5M to 4.99M	# Sales \$5M to 9.99M	# Sales \$10M to 19.99M	# Sales \$20M+
2015	122	593,242,407	2,400,000	3	16	32	25	16	15	10	5
2014	153	609,927,587	1,860,000	8	22	50	24	20	21	3	5
2013	139	593,948,402	2,160,000	7	22	38	23	17	19	7	6
2012	118	431,599,239	1,900,000	3	31	28	25	11	8	7	5
2011	82	318,838,585	2,212,750	2	17	21	19	9	7	3	4
2010	110	350,057,491	1,912,500	8	20	28	22	8	16	8	-

Westhampton

(Includes Remsenburg, Westhampton Beach, East Quogue, Quogue and Quogueue)

Year	# of Home Sales	Total Home Sales Volume	Median Home Sales Price	# Sales Under 500K	# Sales \$500K to \$999K	# Sales \$1M to 1.99M	# Sales \$2M to \$3.49M	# Sales \$3.5M to 4.99M	# Sales \$5M to 9.99M	# Sales \$10M to 19.99M	# Sales \$20M+
2015	341	479,912,023	950,000	67	119	90	39	16	9	1	-
2014	414	521,553,954	837,500	117	144	87	44	10	9	3	-
2013	347	410,016,112	780,000	101	127	67	38	7	6	1	-
2012	296	364,975,941	809,500	78	111	63	25	12	6	1	-
2011	216	251,509,023	907,500	54	74	60	19	6	3	-	-
2010	275	307,013,427	755,000	72	118	54	19	7	4	1	-

Hampton Bays

Year	# of Home Sales	Total Home Sales Volume	Median Home Sales Price	# Sales Under 500K	# Sales \$500K to \$999K	# Sales \$1M to 1.99M	# Sales \$2M to \$3.49M	# Sales \$3.5M to 4.99M	# Sales \$5M to 9.99M	# Sales \$10M to 19.99M	# Sales \$20M+
2015	233	121,843,334	410,000	156	61	13	3	-	-	-	-
2014	260	126,007,748	375,000	185	62	10	2	-	1	-	-
2013	233	91,586,330	330,000	189	40	3	1	-	-	-	-
2012	170	79,845,539	343,375	133	26	4	7	-	-	-	-
2011	165	80,076,663	375,000	127	28	8	1	1	-	-	-
2010	171	91,447,678	395,000	122	38	8	-	2	1	-	-

Amagansett

Year	# of Home Sales	Total Home Sales Volume	Median Home Sales Price	# Sales Under 500K	# Sales \$500K to \$999K	# Sales \$1M to 1.99M	# Sales \$2M to \$3.49M	# Sales \$3.5M to 4.99M	# Sales \$5M to 9.99M	# Sales \$10M to 19.99M	# Sales \$20M+
2015	88	219,911,542	1,986,250	5	9	31	28	7	6	2	-
2014	117	324,026,000	2,000,000	3	13	42	30	18	7	3	1
2013	93	193,766,394	1,650,000	4	19	33	24	10	2	1	-
2012	86	189,636,564	1,800,000	4	15	30	23	8	6	-	-
2011	64	131,917,618	1,490,000	5	16	20	13	4	6	-	-
2010	74	157,509,870	1,592,500	2	23	25	13	4	6	1	-

Bridgehampton

(Includes Water Mill and Sagaponack)

Year	# of Home Sales	Total Home Sales Volume	Median Home Sales Price	# Sales Under 500K	# Sales \$500K to \$999K	# Sales \$1M to 1.99M	# Sales \$2M to \$3.49M	# Sales \$3.5M to 4.99M	# Sales \$5M to 9.99M	# Sales \$10M to 19.99M	# Sales \$20M+
2015	250	1,067,962,267	2,900,000	10	23	57	56	34	47	20	3
2014	255	1,043,321,324	2,550,000	4	36	66	60	32	33	17	7
2013	239	891,614,224	2,550,000	6	48	50	41	43	32	16	3
2012	251	935,687,799	2,750,000	7	46	43	53	48	37	15	2
2011	180	718,002,820	2,515,000	9	25	38	39	28	28	10	3
2010	189	652,574,204	2,400,000	8	25	47	50	24	26	8	1

East Hampton Area

(Includes Wainscott)

Year	# of Home Sales	Total Home Sales Volume	Median Home Sales Price	# Sales Under 500K	# Sales \$500K to \$999K	# Sales \$1M to 1.99M	# Sales \$2M to \$3.49M	# Sales \$3.5M to 4.99M	# Sales \$5M to 9.99M	# Sales \$10M to 19.99M	# Sales \$20M+
2015	430	567,848,566	885,000	50	205	120	36	14	2	2	1
2014	453	561,596,854	860,000	72	202	119	42	14	2	1	1
2013	500	578,293,019	802,000	102	224	121	36	10	4	3	-
2012	391	478,483,635	760,000	95	160	85	30	11	9	1	-
2011	290	326,125,620	745,000	68	127	64	22	4	4	-	1
2010	345	426,244,548	755,000	80	150	70	33	7	2	2	1

East Hampton Village

Year	# of Home Sales	Total Home Sales Volume	Median Home Sales Price	# Sales Under 500K	# Sales \$500K to \$999K	# Sales \$1M to 1.99M	# Sales \$2M to \$3.49M	# Sales \$3.5M to 4.99M	# Sales \$5M to 9.99M	# Sales \$10M to 19.99M	# Sales \$20M+
2015	64	358,718,143	3,550,000	-	6	12	14	7	18	5	2
2014	76	455,420,092	2,550,000	-	11	16	22	8	10	6	3
2013	83	360,662,035	1,987,500	3	20	19	12	12	9	6	2
2012	79	412,046,066	3,000,000	2	15	13	13	9	17	4	6
2011	49	179,999,180	2,575,000	2	7	10	10	9	9	1	1
2010	59	225,070,500	2,900,000	1	11	13	12	8	11	2	1

Montauk

Year	# of Home Sales	Total Home Sales Volume	Median Home Sales Price	# Sales Under 500K	# Sales \$500K to \$999K	# Sales \$1M to 1.99M	# Sales \$2M to \$3.49M	# Sales \$3.5M to 4.99M	# Sales \$5M to 9.99M	# Sales \$10M to 19.99M	# Sales \$20M+
2015	101	196,938,486	995,000	4	48	31	13	-	3	1	1
2014	125	175,974,498	925,000	11	60	33	13	2	6	-	-
2013	137	191,031,140	805,000	10	82	24	11	4	4	2	-
2012	92	130,444,466	862,500	9	53	15	6	5	3	1	-
2011	85	81,810,907	820,000	7	56	17	5	-	-	-	-
2010	83	88,451,734	747,500	15	43	18	4	1	2	-	-

The Hamptons (All Markets Combined)

Year	# of Home Sales	Total Home Sales Volume	Median Home Sales Price	# Sales Under 500K	# Sales \$500K to \$999K	# Sales \$1M to 1.99M	# Sales \$2M to \$3.49M	# Sales \$3.5M to 4.99M	# Sales \$5M to 9.99M	# Sales \$10M to 19.99M	# Sales \$20M+
2015	2,163	4,313,590,545	997,500	359	740	518	273	110	107	44	12
2014	2,384	4,660,908,494	975,000	476	770	548	309	119	108	35	19
2013	2,300	3,955,037,102	885,000	522	810	485	232	119	83	38	11
2012	1,907	3,538,289,978	905,000	421	630	378	232	112	90	31	13
2011	1,483	2,532,927,322	900,000	352	495	316	165	69	61	14	11
2010	1,668	2,745,364,669	903,400	375	573	347	213	62	71	24	3